

**MINUTES OF THE REGULAR BOARD MEETING
OF THE ILLINOIS SPORTS FACILITIES AUTHORITY
April 18, 2017**

A meeting of the Board of Directors of the Illinois Sports Facilities Authority was held on April 18, 2017, at 1:30 p.m. in the Board Room of Sanchez Daniels & Hoffman, LLP, 333 W Wacker Dr #500, Chicago, IL 60606.

Item 1. Call to Order

The Chairman called the meeting to order at approximately 1:35 p.m.

Item 2. Roll Call

Call of the Roll was taken and the following members of the Authority were present: Manny Sanchez, Rosemarie Andolino, Norm Bobins, Richard Price, Timothy Rand and Jim Reynolds. Jeff Yordon participated by teleconference. Also present were John Corvino of the Chicago White Sox, and Danny Ecker of Crain's. Lou Bertuca, P.J. Frayer, Dana Phillips Goodum, Maureen Gorski, Michael Orr, Maureen Garanzini, and Anthony O'Neill of the Authority's staff were also present.

Item 3. Introduction of ISFA's Marketing & Special Events Staff Member

Chairman Sanchez introduced Maureen Garanzini as a new member of the Authority's staff.

Item 4. Approval of Minutes

Upon motion by Ms. Andolino and seconded by Mr. Rand, the minutes of the December 12, 2016 meeting were unanimously approved as submitted.

Item 5. CEO Report

Mr. Bertuca offered his resignation as CEO and thanked the Board for allowing him to serve. He specifically noted that under his leadership, the Authority focused on producing non-baseball events, and recognized successes as such the Chance the Rapper concert and the Northern Illinois University football game. Mr. Bertuca thanked the Chicago White Sox organization for their support and the board members and the Authority's staff for their support and guidance during his tenure. Finally, he thanked Chairman Sanchez for all his support throughout his time at the Authority. Mr. Bertuca wished Anthony O'Neill the best of luck leading the Authority going forward.

Mr. Andolino stated that Mr. Bertuca built bridges in the community, which was above and beyond what the position requires. Mr. Yordon stated that Mr. Bertuca was a fantastic CEO with many accomplishments, including the concert and the relationship he built with the White Sox. Chairman Sanchez thanked Mr. Bertuca for his excellent service to the Authority. Mr. Reynolds stated that it took someone with a great deal of depth, patience, knowledge, and maturity to settle things down and turn the ship the right way.

Item 6. Formation of a Special Events Committee

Mr. O'Neill stated that the formation of a Special Events Committee arose out of previous discussions with concert promoters, artists, and others involved in the music industry. The Authority's staff has determined that the Board's guidance is a necessary function in transacting this type of business. Mr. Yordon, Ms. Andolino, Mr. Sanchez, and Mr. Rand expressed their interest in serving on the committee.

Mr. O'Neill discussed the Authority's relationship with Invivo Media Group, a concert promoter that has committed to launching the first Latino Music Festival on August 19, 2017. He also described the Authority's conversations with numerous artists interested in performing at Guaranteed Rate Field as part of a concert for a cause on September 16, 2017.

Mr. Reynolds stated that he is amazed at how the Ricketts family have redeveloped the area around Wrigley Field. He suggested that the Authority should re-energize previous discussions about what goes on around the ballpark. Ms. Andolino suggested we begin this conversation with Alderman Thompson. Chairman Sanchez remarked that the Authority will investigate ways it can develop the areas around the ballpark.

Item 7. 2016 Season Audit Report

Ms. Phillips Goodum reported that the base rent paid by the Sox is \$1,580,784. In calendar year 2016, the Authority recognized no additional ticket fees under Article XXII of the Management Agreement.

Upon motion by Mr. Bobins and seconded by Mr. Reynolds, the 2016 Season Audit Report was unanimously approved as submitted.

Item 8. Fiscal Year 2017 ISFA Operating Results Through December 31, 2016

Ms. Phillips Goodum stated that the Authority's operating results are well, the Authority is above last year's number and should be ending the year at \$48.4 million in hotel tax revenue based upon an estimate. Ms. Phillips Goodum remarked that the Authority is projecting a net \$3.4 million favorable variance.

Item 9. Insurance Renewal for 2017-18

Ms. Phillips Goodum stated that the Authority switched its public officials' insurance coverage to AIG from Chubb because Chubb proposed adding a bond exclusion to the policy based upon the state's precarious bond rating.

Upon motion by Mr. Price and seconded by Mr. Rand, Resolution 17-10, a resolution authorizing the renewal of the public officials liability insurance and commercial casualty and liability insurance for the Authority was unanimously approved as submitted.

Item 10. Presentation of the FY2018 Preliminary Budget

Ms. Phillips Goodum stated that the Authority is projecting a net gain of \$4.4 million. The Authority historically elects a conservative amount in the Chairman's certificate filed annually with the state.

Item 11. Guaranteed Rate Field Capital Repairs

Ms. Andolino applauded the Authority's staff in working with the White Sox staff to maintain the facility. She advised the Board of the numerous issues with an outdoor facility, waterproofing, and HVAC repairs. Ms. Andolino also acknowledged that the Authority is making sure it keeps pace with MBE/WBE participation. Ms. Andolino noted that other ballparks have paid three times as much for the video boards as the Authority. Finally, Ms. Andolino described the need to increase the amount of financial expenditure necessary to maintain the facility on the 500 level. Accordingly, Ms. Andolino requested that the Board authorize the additional expenditure of renovations to the facility, including the televisions on the 500 level, which improves the experience for concert fans and Sox fans.

Upon motion by Mr. Rand and seconded by Mr. Reynolds, Resolution 17-11, a resolution authorizing the expenditures relating to Guaranteed Rate capital repairs was unanimously approved as submitted.

Item 12. Executive Session

Upon motion by Chairman Sanchez and seconded by Mr. Reynolds, the Board voted unanimously to close the meeting for the purpose of conducting an Executive Session.

Item 13. Matters Rising out of Executive Session


None.

Item 14. Other Business

Ms. Frayer reminded the members to complete their statements of economic interest by the deadline on May 1, 2017. Mr. Reynolds stated that meetings downtown are more convenient than the stadium, so he suggested the members rotate hosting meetings at their offices. Mr. Price offered to host the next meeting at his office.

Item 15. Adjournment

Upon motion duly made by Mr. Reynolds and seconded by Mr. Sanchez, the Board meeting was adjourned at approximately 2:43 pm.


Chairman, Manuel Sanchez

ATTEST


Secretary, Jeffrey Yordon

Minutes 4-18-17