

**ILLINOIS SPORTS FACILITIES AUTHORITY  
RESPONSES TO QUESTIONS POSED BY RESPONDENTS TO THE  
2025 RFP FOR INSURANCE BROKERAGE SERVICES**

1. **ISSUE** - Regarding the MBE/WBE participation objectives – can we partner with just one firm if they are both an MBE and WBE?

**RESPONSE** – If you are partnering with a firm that qualifies as both an MBE and a WBE you must specify whether that firm’s participation in your proposal should count either towards the MBE 25% goal **or** towards the 5% WBE goal. The firm’s participation **will not** be counted towards both of these goals.

2. **ISSUE** - Request for copies of current policies listed in Exhibit C

**RESPONSE** – ISFA is not providing copies of current insurance policies as part of this RFP process.

3. **ISSUE** - Request for underwriting information (e.g., exposure basis, insurance applications, loss runs, engineering reports, etc.)

**RESPONSE** - ISFA is not providing the requested underwriting information at this time.

4. **ISSUE** - Internal oversight of liability and workers’ compensation programs

**RESPONSE** – ISFA’s Chief Financial Officer currently oversees the liability and workers’ compensation programs.

5. **ISSUE** - Current brokers/consultants for insurance, claims management, and loss control services, and their estimated annual compensation

**RESPONSE** - ISFA’s current broker is Willis. ISFA is not in a position to provide information regarding estimated annual compensation.

6. **ISSUE** - Scope of services for the existing broker

**RESPONSE** - The current scope of services is outlined in the RFP documentation.

7. **ISSUE** - Consideration or implementation of alternative risk transfer programs or strategies in the past 3–5 years

**RESPONSE** - ISFA has not considered or implemented any alternative risk transfer programs or strategies in the past 3–5 years.

8. **ISSUE** - Current risk control focus areas and measurement of success

**RESPONSE** - ISFA is not providing this information at this time. However, ISFA anticipates that Respondents will propose appropriate focus areas and methods for measuring effectiveness in exposure reduction.

9. **ISSUE** - Areas where ISFA may need additional strategic resources

**RESPONSE** - The RFP outlines the services and areas where ISFA is seeking support and strategic resources.

10. **ISSUE** - Follow-up opportunities prior to potential interviews and related deadlines

**RESPONSE** - Please refer to the RFP documentation for all relevant deadlines and guidance regarding follow-up communication.

11. **ISSUE** - Request to schedule a call during the RFP period

**RESPONSE** - ISFA is not scheduling introductory or exploratory calls during the RFP selection period.